

Vantage Point

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ADAPT AND CHANGE An AgVantage Software Update



Theresa Willems
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First and most important of all, I hope this month's newsletter is finding you well and safe and managing these challenging times as best as you can.

This last month has been a true test of everyone's ability to adapt to the current state of our world and change to meet the needs of our customers while protecting the safety of everyone around us. Currently, the AgVantage office has just a handful of people coming in daily with a few others staggering in from time to time for socially distanced meetings and a change of venue. Everyone in the office is practicing safety when we come to the office and we are diligent about keeping common surfaces clean and disinfected. We are very fortunate that for most of our team, this has been an easy transition working from home and hasn't caused any major disruption in our day to day work lives.



In talking with several customers these last couple of weeks, I've enjoyed hearing how your companies have adapted to this temporary normal by splitting shifts, adding protective barriers between your cashiers and the customers, migrated to more online meetings, upped your electronic customer service game and many more ideas. Your ingenuity and quick response to this crisis has been amazing. To say the Ag Industry is all about rapid response to a challenge is an understatement, it is who we are.

This time has given AgVantage staff a bit of a breather from travel, so we have been able to focus on so many more day to day tasks such as development and testing. If you look at Dave Hammond's New Software Releases article this month – you can see all the calls that have passed through development, to testing, and finally, release just this last month. Two weeks ago alone, there were 60 calls released during our weekly update meeting. It's been a good feeling for all of us to feel accomplished in these times.

This time has also given the AgVantage leadership team the opportunity to take a step back and rethink and refocus on how we do things – looking for efficiencies, thinking beyond the norm and discuss changing some processes that we've not really adjusted for a long time simply because our old way is what we have always done. In a lot of ways, these changes have been refreshing in the midst of these challenging times. There will be more details to follow, so stay tuned to our upcoming newsletters for changes to our Development Cycle, Message Board, and CDD processes, in addition to our Virtual User Conference in June. As the saying goes, sometimes even the darkest cloud can have a silver lining, and I hope you are finding your silver lining during these times.



Stay safe and stay well,
Theresa

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AgVantage 2020 National Conference A "Live Streamed" Event—June 17-18, 2020



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What a crazy time in our world right now as we are in the midst of the COVID-19 pandemic. I hope you are staying safe and healthy. Your AgVantage family is working hard from our home offices to continue to develop even more fantastic software and support you with whatever help you need.

We had a hard time coming to this decision, but we are changing our 35th AgVantage Conference from a "live" in-person event to a "live" streamed event. We will certainly miss seeing all of you in person, we feel this is the right thing to do at this time. Be sure to share this with your team and participate in this state-of-the-art training on **Wednesday and Thursday, June 17-18, 2020 from 8:00-5:00 pm CST.**



The AgVantage training team will be at the Hyatt Regency Hotel in Bloomington, MN where a video production company will be streaming the event "live" over the internet to you. [You can participate from the comfort of your home or office](#); all you need is internet access, a laptop, ipad, or cell phone, and a ticket to the show. We will even provide popcorn! You can expect training on all the latest features we have been working on, along with a bit of entertainment like only your AgVantage Family can provide. There will be a skit! :)

Register by May 15th to get the reduced rate of \$149 per day! Registration is online only via our website, www.agvantage.com click on Conferences/National Conference or the link on the home page. Fill out your name and company information and select the sessions you plan to attend. Submit your registration and then we will email you your ticket. If you are in our AgVisor program, you get one full event registration for free (you still need a ticket). If you have AgVantage Dollars, you can use those toward registration. We will bill you after registration, no need to pay online.

The event will begin Wednesday morning with **Michelle Blomberg**, our President/CEO speaking about Feeding the Future with AgVantage. Then, our keynote speaker, **Mark Mayfield**, will be on site with us to share his great humor and strategy for the future.

We'll have four different breakout sessions for you to choose from each hour of each day, with commercial breaks between them. Topics for Wednesday include Grain, Agronomy, Energy, Business Intelligence, Inventory, and a variety of Accounting sessions. You won't want to miss our [new Edge Invoicing](#), [AgVantage Mobile app](#), and [CRM sessions](#).

Thursday, the day will begin with Theresa Willems kicking off the day with some insight into the trenches of AgVantage. The rest of the day is full of sessions for you and your team to learn from and enjoy. There will be Feed, Seed, Grain, Finance, AP, AR, IT Sessions, and "What's new in AgVantage Version 8.1". Other new sessions include "Feeding your Spreadsheets", "Sales Analysis Tools", and "Inventory Blend

*June 17-18, 2020
Save the Date!*

Options". There will be an excellent discussion called "[Feeding Your Organization](#)" where Jeff Brandenburg of CliftonLarsonAllen will talk about best practices post COVID-19 and what your cooperative will need for success.

Throughout both days, you can expect some great humor, employee interviews and interaction with our Sponsors & Customers who are joining remotely to share their expertise. You will still have the chance for good question and answer times with our team and your peers and experts. [Don't miss it!!!](#)



***We look forward to seeing you
“virtually” in June!***

Top 10 Reasons to Participate in the AgVantage 2020 Virtual Conference:

1. You can participate from the comfort of your home
2. You get to hear Mark Mayfield's amazing keynote presentation
3. Michelle will take you through the maze of life at AgVantage and what's coming next
4. The AgVantage team and a few customers will be highlighting all of the new features of AgVantage Edge Software
5. It's a very inexpensive way to get training so many more people in your company can attend - no travel expenses!
6. There will be two-way communication and live chats, so you can still ask questions, but no one will see you :)
7. No worries about the Corona virus (yea!)
8. You'll get a fun packet in the mail after registration
9. No pants, no shoes, no travel required
10. The AgVantage skit!

*Please email
support@agvantage.com or
lisas@agvantage.com with
questions/concerns!*

Update on New Software Releases



Dave Hammond
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AgVantage - Version 8 New Releases



Agronomy Edge

- Needs to be able to attach a load site to map (471105)
- Show rate/acre on Scheduled Orders screen for Applicator (477794)
- Ability to Save each field as a separate Blend Order (481489)

Accounts Receivable Edge

- Report Item List in Contract Sequence- Prepay (459760)
- Item List in Contract Sequence - Booking (459772)
- Merge to G/L (473654)
- Transaction Edit screen to show # of users and if edit printed (477150)
- U4MEN2 Opt 8 - Budget Balances Report (484234)
- U4MEN2 Opt 9 - Prepay Balances Report (484236)
- U4MEN2 Opt 11 - 12 Month Aging (484238)
- U4MEN2 Opt 5 - Create U4CAGE (484239)
- U4MEN2 Opt 10 Over Credit Limit (484240)
- Process seed treatments and fees during workorder invoicing (484797)
- Exiting EI not clearing batch status - Create an Exit Button (485185)
- Inventory Transfer - Tran Code 4 (485188)
- Add seed workorder lookup to Import (485341)
- U4MEN5-9.Customer book contract sequence report (485677)
- When checking "Force 0 Unit Price," clear the amount field as well. (485907)
- Dealing with multiple invoice validate requests (485939)
- Pass seed workorder number with invoice (like agronomy) (486446)

Dispatch Map Edge

- Allow opening existing or create new call for duplicate message (482067)
- Call screen changes (484421)

Energy PC

- Verify expirations date on tax exemption certificate (461272)
- Have the Option to email EOD reports (468772)
- PO field in the call flows to the PO field on the invoice (475174)



Fully Integrated
Accounting

AgVantage
EDGE

*Please see our
Message Board
for many product
enhancements continuously
available.*

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General Ledger Edge

- Trial Balance and Detail add 13 period acct to drop down (478260)
- Add GLSM10-7 Fiscal Year Control (483109)
- Add menu option GLSM70-1 Close/Open Fiscal Period (483940)
- Add GLSM10-8 Journal Control (484399)

Grain

- Wisconsin Indemnity rate changes effective 9/1/18 (441385)

Grain Edge

- Add additional filter options in Purch Control tab (461240)
- Unlock customer when editing a purch ctrl & clicking "Grain" (482117)

Grain Scale PC

- Problems with IP Displays Screen Advancement (475180)
- Ability to view tickets through eAgvantage - Scale Portion (485407)

Interfaces

- DXC customer maintenance (483710)

Inventory Edge

- U8MEN1-10 Blend Adjustments (464782)
- V8 and V8.1 Blend adjustment Edit/Merge (470877)
- Add lot number to line item summary in Inventory Adjustments (482998)

Invoicing PC

- Lock the close button on the customer and item sync (433153)
- Invoice Reprints only print 1 copy of the invoice. (461216)
- Validate Consignment Qty on Hand when validating inventory (474154)
- Track last date and time the update was pulled (485273)

Payroll

- Change suffix for M&R file from .CN0 to .txt (484614)



*For pricing info, please
contact Michelle Blomberg
at michelleb@agvantage.com
or 877-282-6353.*

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Seed Edge

- Seed Inventory dealer bucket column and totals (452454)
- Refreshes Dealer Order on Preview after Success (460474)
- Grower License Message (460837)
- Clean up Seed Inventory Columns (464377)
- Add Farm Manager Lookup to Grower Plans (476660)
- Code for invoicing from dispatch (478861)
- Preload Price Level based on Grower License Lookup (480095)
- Add statuses to blends to be billed (481087)
- Need to calculate L/S in Edge (481200)
- Updates to Seed Quote (481202)
- Add Logo to Seed Shipping Documents (481691)
- Changes to Price Quote (482438)
- Automatically update status to updated when product is add/chg (483343)
- Changing order status to updated (483356)
- Add seed/agronomy detection to AutoBlend (484270)
- Remove login info from partner screen (484429)
- Reports- Seed Warehouse Report (484649)
- Remaining Column on Dispatch Screen & Seed Inventory (484984)
- Add Automated Blender to Seed Dispatch (485078)
- Allow blended orders to be invoiced from Grower Plans > Workorders (485340)
- Error on Dispatch with Split Group (485764)
- Turn Farm Manager back on for Seed Plans (486254)

Time PC

- View both change request and employee timesheet screen (478726)
- Show admin manger on employee screen (478734)
- Hours worked report enhancement-progress bar added (478736)
- Change ETA mobile app to work on the iSeries (478930)
- Add employee number to Hours Worked Report (482861)
- ETA Web App styling (485996)
- Time off report for future dates (487030)



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